Scheduled Courses in Middle East 2015

About The KPI Institute

The KPI Institute is the global authority on Key Performance Indicators (KPIs) research and education, providing through its publications and training courses insights on how to measure and learn with KPIs. It developed the first KPI Management Framework and operates several research programs dedicated to performance management, strategy, Balanced Scorecard and Key Performance Indicators. It operates smartKPIs.com, the result of the research program dedicated to documenting and cataloguing how KPIs are used in practice, an online portal containing the largest collection of well documented KPI examples, supported by a community of tens of thousands of members.

Over the last five years, the team has:
▶ Documented 7,000+ KPIs with Premium documentation from 16 functional areas and 25 industries;
▶ Reviewed 1,000+ performance reports from 125 countries;
▶ Referenced 30,000+ resources (books, articles, performance reports) as part of the documentation process;
▶ Developed over 150+ KPI Dashboards and Scorecards;
▶ Assisted 28,000+ organisations in finding solutions for their KPI needs;
▶ Delivered training courses in 25 countries on 6 continents;

Our unique training approach

The KPI Institute is providing a set of educational programs containing a unique combination of practical solutions informed by:
▶ Insights gained by researching and reviewing hundreds of organizational Balanced Scorecard systems, Performance Scorecards and Strategy Maps;
▶ Practical experience in implementing and using tens of Balanced Scorecard based performance management systems in organizations;
▶ Literature review of the most important published materials on this topic;
▶ Academic research on the key drivers of the organizational performance.
The training courses are structured to enable both the theoretical understanding and practical experience of using a variety of performance management tools and techniques for deploying KPIs correctly across industries and functional areas:
▶ Group discussions, exercises, simulations and case studies;
▶ Presentation of performance management templates as tools to support the integration of performance management practices in organizations;
▶ Access to over 30 templates used for KPI management;
▶ Customized feedback regarding the present use and the future plans for implementing performance management systems;

More than 2,500 practitioners have taken part in The KPI Institute training courses

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www.kpiinstitute.org
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Course Name

Code	Course Name
C-KPI	Certified KPI Professional
C-KPIP	Certified KPI Professional and Practitioner
C-SBPP	Certified Strategy and Business Planning Professional
C-OPMP	Certified Organizational Performance Management Professional
C-EPMP	Certified Employee Performance Management Professional
C-CSP	Certified Customer Service Professional
C-SPP	Certified Supplier Performance Management
C-BMP	Certified Benchmarking Professional
C-DAP	Certified Data Analysis Professional
C-DVP	Certified Data Visualization Professional
C-PPP	Certified Personal Productivity Professional

KSA

City	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Jeddah	C-KPIP 15-19 February (Arabic)			C-KPIP 18 - 22 October
Riyadh		C-KPI 17-21 May		C-KPIP 6-10 December (Arabic)

Qatar

City	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Doha		C-KPI 15-17 Mar	C-SBPP 31 August - 4 September	
		C-OPMP 22-26 Mar	C-SPP 31 August - 2 September	
			C-KPIP 6-10 September	
			C-CSP 8-10 September	
			C-OPMP 13-15 September	
			C-PPP 16-17 September	

Turkey

City	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Istanbul		BD01 27 March - 1 April	C-SPP 28-30 September	C-SBPP 28 Sep - 2 October
		C-KPIP 20-24 April		C-CSP 7-9 October
		C-OPMP 4-6 May		C-KPIP 2-6 November
		C-SPP 4-6 May		C-DVP 4-6 November
		C-CSP 13-15 May		C-BMP 4-6 November
		C-KPIP 11-15 May		C-EPMP 9-12 November
				C-OPMP 10-12 November
				C-PPP 13-14 November
				C-KPIP 13 November

UAE

City	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Abu Dhabi		C-KPIP 5-9 April	C-KPIP 30 August-3 September	C-KPIP 18-22 October
			C-BMP 6-8 September	C-OPMP 25-27 October
			C-DVP 6-8 September	C-PPP 29-30 October
			C-DAP 6-8 September	
Dubai	C-KPI 22-26 February	C-SBPP 24-26 May		C-EPMP 15-18 November
	C-OPMP 2-4 March	PL01 24-26 May		C-KPIP 19 November
	C-SBPP 29 March-2 April	C-KPIP 31 May - 4 June		C-SBPP 22-26 November
		C-CSP 2-4 June		C-SPP 23-25 November
		C-OPMP 7-9 June		C-KPIP 6-10 December
		C-DVP 9-11 June		C-CSP 8-10 December
		C-DAP 9-11 June		C-OPMP 13-15 December
		C-BMP 9-11 June		C-DVP 15-17 December
		C-PPP 10-11 June		C-DAP 15-17 December
		C-EPMP 14-17 June		C-BMP 15-17 December
		C-KPIP 18 June		C-PPP 16-17 December

Customized in-house courses

Convenience. Flexibility. Relevance.

The courses offered by The KPI Institute can also be accessed as in-house training solutions. Any of the topics can be adapted to suit your business needs. We will take the time to understand your company's learning needs so that we can develop a tailored training solution that satisfies your business objectives.
Working with you, we will help to develop your people, improve processes and enhance your systems.

Middle East Division

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