

Agile
Strategy
Execution

Maturity
Assessment

Strategy and
Business
Planning

KPIs

OKRs

Performance
Management

Balanced
Scorecard

Innovation

Benchmarking

Data
Analysis

Data
Visualisation

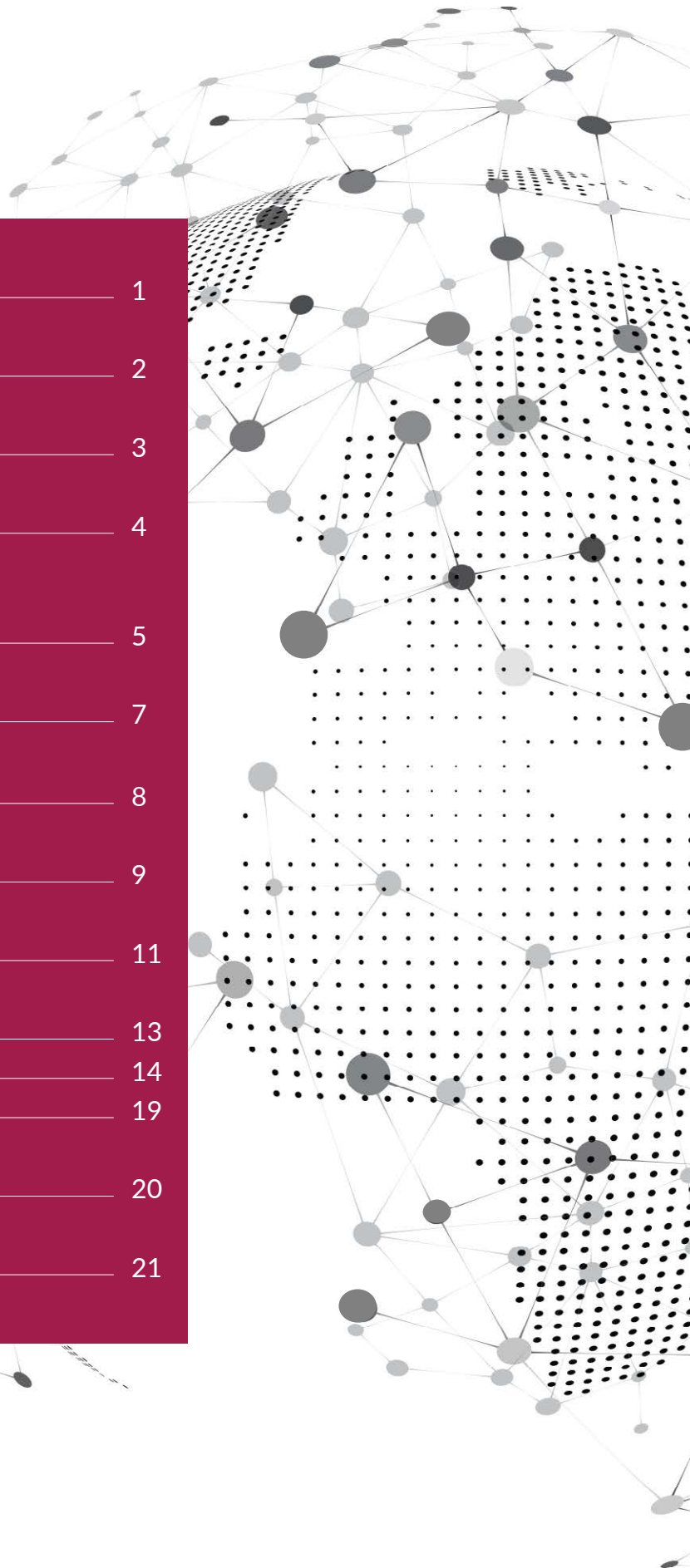
THE KPI INSTITUTE
Executive Education

**Executive Program in
Strategy & Performance**
Postgraduate Diploma



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About The KPI Institute

The KPI Institute (TKI) is a leading global research institute specialized in business performance. It operates research programs in 12 practice domains, ranging from strategy and KPIs to employee performance, and from customer service to innovation performance. Insights are disseminated through a variety of publications, subscriptions services, and through a knowledge platform available to registered members. Support in deploying these insights in practice is offered globally through training and advisory services.

The KPI Institute is considered today the global authority on Key Performance Indicators (KPIs) research and education. It developed the first KPI Management Framework and operates smartKPIs.com, the result of a research program dedicated to documenting and cataloguing how KPIs are used in practice, which resulted in an online portal containing the largest collection of documented KPI examples.

For the last 16 years, TKI has been providing advisory services, trainings and access to research insights in over 100 countries, reaching more than 10,000 professionals on subject matters relating to strategy, performance, KPIs, the Balanced Scorecard, data analysis, and many others.

Our mission is to provide integrated performance solutions through rigorous research, educational

Facts and figures

4

Offices: Australia, Europe, Middle East, South East Asia

6

Continents in which we deliver courses

37

Global partner organizations

128

Countries in which we support professionals to improve performance

13,631

Professionals have attended our educational programs

106,235

Members in our online communities

1,595,748

Professionals have been reached through our research, educational and advisory services

About Executive Education in Strategy and Performance

The Executive Program in Strategy and Performance is the most complex educational program in The KPI Institute's portfolio. It is designed for business leaders who are interested in strengthening their skills in strategic planning, performance measurement, data analysis and reporting, and strategy execution in dynamic markets.

Professionals interested in this program, can enroll to obtain one of the following diplomas:

Postgraduate Diploma in Strategy and Performance

Recommended for Executives and consultants interested in developing an in-depth understanding and experience in Strategy and Performance Management.

- › 3 semesters (18 months)
- › 6 mandatory courses
- › 2 elective courses
- › 1 final practitioner portfolio (36 assignments)
- › 1 Postgraduate Diploma in Strategy and Performance

Graduate Certificate in Strategy and Performance

Recommended for professionals interested to explore the basic disciplines related to Strategy and Performance Management.

- › 2 semesters (12 months)
- › 4 courses
- › 1 final practitioner portfolio (20 assignments)
- › 1 Graduate Certificate in Strategy and Performance

All details about the Graduate Certificate in Strategy and Performance are included in a separate brochure.



Message from the Program Director

Welcome to the Executive Program In Strategy and Performance!

“Those who wish to lead in today’s ever-evolving business environment require a particular set of skills and abilities. Much like the generals of former times, their strategic mastery is tested by every new challenge that arises. Their ability to improvise, adapt, and overcome must be on par with their organizational knowledge.

Organizations nowadays need strong leadership and agile strategy execution through precise measurement, detailed analysis, transparent reporting and the right call to action, all to provide the proper opportunity to learn and improve.

At The KPI Institute, we aim to contribute to the development of a new generation of executives, one that is ready to overcome any business trials or obstacles, much like a seasoned general. That is why we are launching the Executive Program in Strategy and Performance – a unique educational experience through its structure, delivery method and competencies targeted.

Join us and become the best version of your professional self!”

Program Director

Adrian Brudan

General Manager, The KPI Institute EMEA



Why choose a Postgraduate Diploma in Strategy and Performance?

- > **How many of your strategic initiatives fail in the implementation stage?**
- > **How relevant are the KPIs you measure?**
- > **How aligned are employees to corporate strategy?**

It is time to address the high rates of failure in strategy execution so often encountered in organizations. It is time you shape the future, by knowing exactly what tools need to be used and how the strategy and performance management practices must be changed!

The Postgraduate Diploma in Strategy and Performance is a unique program at international level from three perspectives:

- 1. Variety of disciplines** – the 8 courses included in the curriculum provide a holistic approach to organizational strategy and performance management practices.
- 2. Delivery method** – the courses can be scheduled at the convenience of participants. Moreover, the attendance to the online training is complemented by pre and after course assignments and a practitioner portfolio. The group activities combined with individual work ensure a dynamic and effective learning experience.
- 3. Networking** – as there is no single group of participants which starts and ends the program together, there will be different professionals in each course. In this manner, all participants enlarge their social connections and get in touch with similar peers from around the world. During the course delivery participants are encouraged to share from their own experiences and business knowledge.

Benefits for you:

- > **Personalized:**
Customize your course selection and choose the dates that fit your schedule!
- > **Highly practical learning:**
Interactive courses and discussions to address in-practice business challenges!
- > **Toolkits and Templates:**
Pre-populated tools to apply your knowledge!
- > **1 Postgraduate Diploma, 8 Individual Certifications, +200 CPDs:**
Get recognition for your skills!
- > **Elite Community of Professionals:**
Connect with Executives around the world!

Benefits for your organization:

- > **Best practices:**
Access in-depth strategy and performance management research to improve decision-making and business results!
- > **Strategy execution and performance management capabilities:**
Strengthen internal competencies in this area!
- > **Free performance management system audit methodology:**
Assess the performance management maturity level in the organization!

Our faculty

Our facilitators are certified professionals, with abundant experience as both practitioners and education providers. Our team possesses excellent PhD and Master's degrees in business management, accounting, HR management, finance, strategy development, and business planning. In addition to this, the vast majority are either active advisors for client organizations in their area of expertise or occupy an executive position within The KPI Institute. Boasting both academic and practitioner experience, our colleagues are more than capable of providing meaningful learning experiences for business directors, CEOs, or any individuals in leadership positions.

Over the span of almost two decades, our facilitators have issued research papers and contributed to the development of hundreds of dictionaries, as well as numerous frameworks & blueprints that approach business performance from a theoretical standpoint. Their knowledge mastery of performance management's more conceptual elements offers them unparalleled insight into discerning the best pathway to success for any organization they might assist.

From a practical point of view, our faculty have developed numerous action plans and in-practice strategies to help companies begin their performance improvement journey. In addition to this, they have either implemented or offered their assistance in implementing performance scorecards, dashboards, KPIs, or entire performance management systems, across all organizational levels, in hundreds of enterprises, firms, or agencies.



Our facilitators



Adrian Brudan

General Manager TKI EMEA
Expertise: Performance
Measurement & Management,
Strategy Planning & Execution



Aurel Brudan

CEO
Expertise: Strategy & Performance
Management, Innovation
Management



Teodora Gorski

Managing Director MENA
Expertise: Performance
Measurement & Management,
Balanced Scorecard, Employee
Performance Management



Mihai Toma

Managing Director of Consulting
Services
Expertise: Balanced Scorecard,
Strategy Planning & Execution,
Performance Measurement &
Management



Cristina Mihailoiaie

Business Unit Manager - Research
Division
Expertise: Performance
Management System Audit,
Performance Measurement &
Management



Alina Miertoiu

Senior Management Consultant
Expertise: Performance
Measurement & Management,
Benchmarking, OKRs



Andrea Minelli

Head of Professional Services SEA
Expertise: Strategy Planning &
Execution, Performance Measurement
& Management, Balanced Scorecard



Raluca Vintila

Management Consultant
Expertise: Performance
Measurement



Amalia Rosdianingtyas

Management Consultant
Expertise: Innovation Management



Fadi Al-Jafari

Management Consultant
Expertise: Data Analysis &
Visualization, Strategy Planning
& Execution, Performance
Measurement Management

Program overview

The Postgraduate Diploma in Strategy and Performance includes 8 individual certification courses. Throughout the three semesters (18 months), participants will explore key business topics such as strategy planning, strategy execution, performance management, performance measurement, performance audit, and employee performance management. Furthermore, they can choose two additional topics from the elective courses' portfolio.

Mandatory courses:

- › Certified Strategy and Business Planning Professional
- › Certified KPI Professional
- › Certified Performance Management Professional
- › Certified Employee Performance Management Professional
- › Certified Agile Strategy Execution Professional
- › Certified Performance Management System Audit Professional

Elective courses (2 courses to be chosen):

- › Certified Objectives and Key Results Professional
- › Certified Balanced Scorecard Professional
- › Certified Data Analysis Professional
- › Certified Data Visualization Professional
- › Certified Benchmarking Professional
- › Certified Innovation Professional

The last semester is dedicated to individual work consisting in applying knowledge in a real case business scenario and to develop key management tools that are included in a Final Practitioner Portfolio.

The final evaluation for the Postgraduate Diploma is based on the grade obtained for the Final Practitioner Portfolio and it is conditioned by the successful completion of all assignments and exams associated to the 8 courses.

Participant profile:

- › Experienced professionals in Strategy and Performance Management field
- › Consultants in Strategy and Performance Management field
- › C-level Executives
- › Departmental Managers
- › Presidents, CEOs, and Managers of small and mid-sized organizations
- › Business Analysts

Our program is built on more than 16 years of experience in the education industry, empowering Executives around the world to face the challenges of the modern business environment.

8,737 Participants

1,102 Course editions

59 Countries from where participants attended

45 Countries where courses were organized

6 Course typologies

Professional Certification |
Practitioner Certification |
Masterclass | Essentials | Business
Simulations | Business Games

4 Delivery formats

face-to-face | live online | self-
paced e-Learning | blended
learning

Admission process

- 1 Schedule an initial discussion with us
- 2 Submit the admission file
- 3 Admission file review
- 4 Admission interview
- 5 Admission application closure



1. Schedule an initial discussion - candidates will have to express their interest in the Executive Program in Strategy and Performance by contacting us by email or phone.

2. The admission portfolio must contain:

- > Letter of intention (200-500 word) – express why would you like to enroll in this program;
- > Curriculum Vitae;
- > Diplomas, degrees (copies) that reflect your educational background.

3. Admission file review - the documents are examined by the Admission Board, afterwards an interview is scheduled with the candidate.

4. Admission interview - a 30-minute conversation to discuss about the candidate's educational background, work experience and professional aspirations. The interview is conducted in English.

5. Admission application closure - an official answer is provided regarding the enrollment of

the candidate. The answer is provided by email, usually 3 days following the interview.

Admission criteria include:

- > A Bachelor's degree or similar qualification from a university or business school (in certain circumstances, we may consider candidates on the basis that they display an exceptionally impressive professional career record).
- > Proficiency in reading, hearing, speaking, and writing in English.
- > Coherence in expressing professional and personal goals targeted through the Executive Program in Strategy and Performance.
- > Commitment to learning.
- > A genuine drive and interest in business excellence.

Competency framework

- Mandatory courses

The participants who attend this program will have the chance to develop a series of core competencies that are surely needed in today's business environment.



Certified Strategy and Business Planning Professional (C-SBP)

Competencies

- Strategic thinking
- Stakeholders' engagement
- Strategic planning



Certified Agile Strategy Execution Professional (C-ASE)

Competencies

- Strategy execution
- Project management
- Leadership



Certified KPI Professional (C-KPI)

Competencies

- KPI selection
- Performance measurement
- Data visualization



Certified Performance Management Professional (C-PM)

Competencies

- Data analysis
- Problem-solving
- Decision-making



Certified Employee Performance Management Professional (C-EPM)

Competencies

- Performance planning
- Evaluation
- Offering and receiving feedback



Certified Performance Management Systems Auditor (C-PA)


Competencies

- Examination
- Analytical thinking
- Solution design

Competency framework

- Elective courses

The participants who attend this program will have the chance to develop a series of core competencies that are surely needed in today's business environment.



Certified Objectives and Key Results Professional (C-OKRs)

Competencies


- Strategy alignment
- Systems thinking
- Organizational performance management



Certified Balanced Scorecard Professional (C-BSC)

Competencies


- Strategic planning
- Performance measurement
- Decision-making



Certified Data Analysis Professional (C-DA)

Competencies


- Data analysis
- Computation skills
- Microsoft Excel skills



Certified Data Visualization Professional (C-DV)

Competencies

- Design thinking
- Report development
- Aesthetics



Certified Benchmarking Professional (C-B)

Competencies

- Project management
- Data analysis
- Continuous improvement

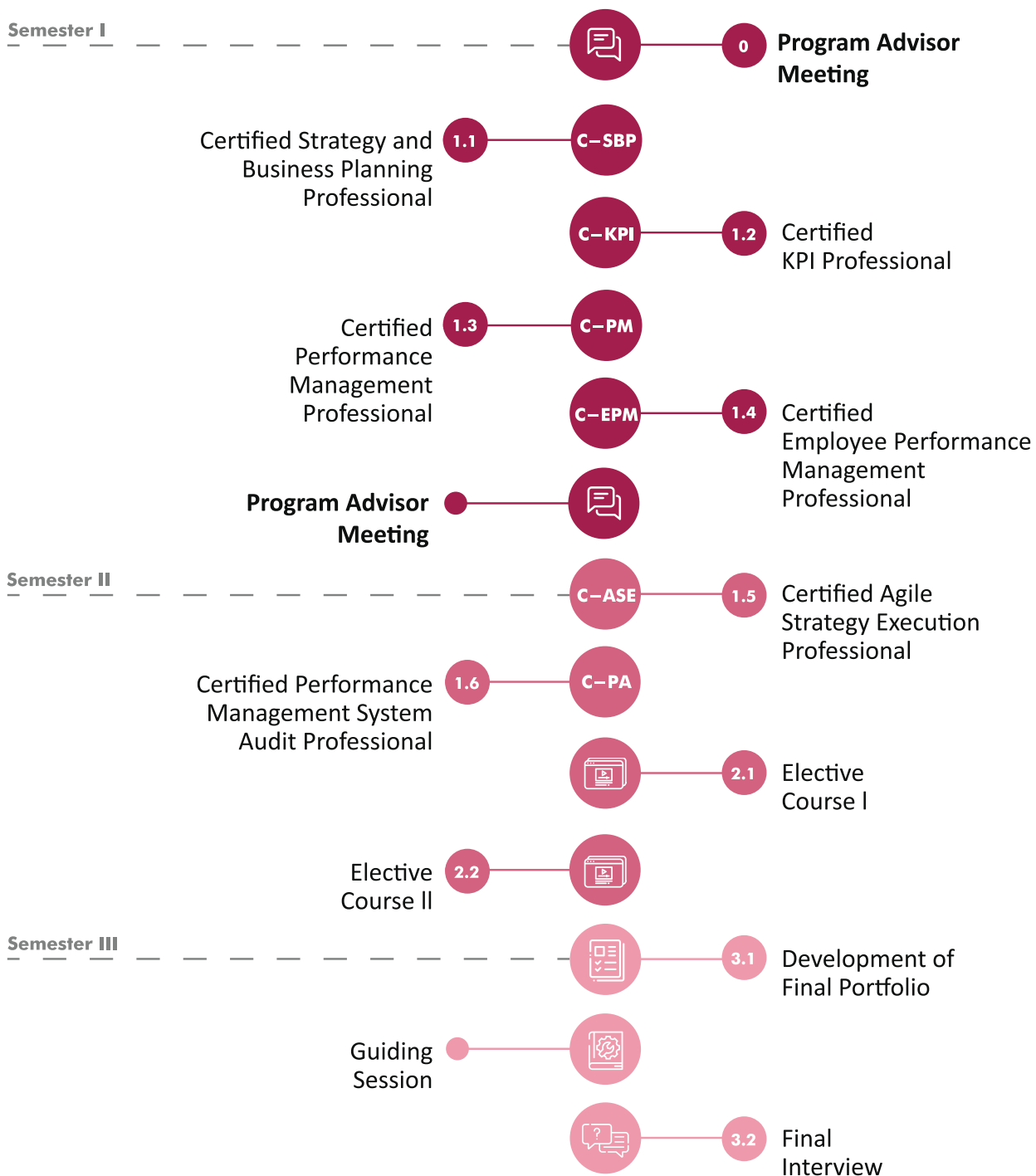


Certified Innovation Professional (C-IP)

Competencies

- Leadership
- Process management
- Innovation management

Learning experience



Additional details

- > **Program Advisors Meetings** – our Program Advisor will discuss with each participant the annual course calendar and will provide support to identify the best dates all courses included in the program. Furthermore, the Program Advisor is the person who does the enrollment for all courses on behalf of each participant.
- > **Each candidate has a different calendar** - participants do not start this program as a group, thus, the 1st semester covers the first six months that follow the enrollment in the Executive Program.

The 2nd and 3rd semesters are calculated in the same manner.

- > **Semester I** – all mandatory courses (1.1 to 1.6) must be attended in the exact sequence presented in the timeline above. A minimum of 120 TKI credits must be obtained by the end of the 1st semester, which is the equivalent of completing 3 courses.
- > **Semester II** – two additional courses must be selected to complete the learning journey. The order of the elective courses is not imposed. At the end of the 2nd semester, participants should have at least 200 TKI credits or 5 completed courses.
- > **Semester III** – the last 6 months are allocated for the final practitioner portfolio, but participants can start working on this assignment immediately after the mandatory courses are completed. It is possible to graduate earlier than 18 months if all courses are completed and the portfolio is finalized.
- > **Guiding sessions** – to successfully complete the practitioner portfolio brief Q&A sessions can be requested with our subject matter experts.
- > **Release of Postgraduate Diploma** – to acquire the Postgraduate Diploma in Strategy and Performance, participants must complete 8 courses and earn the individual certifications for each, as well as to obtain the minimum required score for the final portfolio.

The release of individual certificates is done after the completion of each after-course stage, while the postgraduate diploma is released one month after the program has ended.

Key facts:

18
Months
(3 semesters)

6
Mandatory
courses

2
Elective
courses

1
Final
practitioner
portfolio

280
CPDs to your
professional
development

8
Individual
certifications (one
for each course)

1
Postgraduate
Diploma in Strategy
and Performance

Curriculum

The educational program is structured in 3 semesters or 18 months, during which candidates can schedule their courses in accordance with The KPI Institute's annual course calendar. Participants can choose the dates for each course that suit better their schedule, as well as the format preferred: face-to-face or live-online deliveries.

Most of the courses included in this Executive Program are recognized by the UK organization - CPD Standards Office. Thus, participants receive 40 Continuing Professional Development (CPD) points for each training attended. Furthermore, all courses have TKI credits which are points granted by The KPI Institute to guide a step-by-step execution and evaluation of all activities included in the Postgraduate Program in Strategy and Performance.

Educational Activities		CPDs	TKI Credits
1st Semester	<p>* 4 mandatory courses:</p> <ul style="list-style-type: none"> 1.1 Certified Strategy and Business Planning Professional (C-SBP) 1.2 Certified KPI Professional (C-KPI) 1.3 Certified Performance Management Professional (C-PM) 1.4 Certified Employee Performance Management Professional (C-EPM) <p>* 40 CPDs and 40 TKI credits for each course</p>	160	160
2nd Semester	<p>* 2 mandatory courses:</p> <ul style="list-style-type: none"> 1.5 Certified Agile Strategy Execution Professional (C-ASE) 1.6 Certified Performance Management System Audit Professional (C-PA) <p>* 2 elective classes, from the following list of options:</p> <ul style="list-style-type: none"> 2.1 Certified OKR Professional (C-OKRs) 2.2 Certified Balanced Scorecard Professional (C-BSC) 2.3 Certified Data Analysis Professional (C-DA) 2.4 Certified Data Visualization Professional (C-DV) 2.5 Certified Benchmarking Professional (C-B) 2.6 Certified Innovation Professional (C-IP) <p>* 40 CPDs and 40 TKI credits for each course, C-ASE and C-IP do not have CPD accreditation</p>	120	160
3rd Semester	<p>* Individual work:</p> <ul style="list-style-type: none"> 3.1 Final portfolio comprising of 36 practical assignments (5 assignments x 7 course + 1 assignment for C-PA course) to be submitted in the required format for review 3.2 Portfolio interview (30-45 minutes) 	n/a	80

Total CPD credits*	280	n/a
Total TKI credits**	n/a	400

Courses presentation

All certification courses provided by The KPI Institute have a standard educational methodology. Each course has the same structure and consists in 40 hours of educational activities, similarly to an MBA university subject.

Certification courses are currently delivered as a global virtual classroom, during which participants learn and apply new concepts under the guidance of a facilitator. Furthermore, each course session is followed by a quiz which prepares participants for the final certification exam.

To obtain the certification diploma, participants must attend all classroom sessions, complete the individual work structured as pre-course and after-course assignments, and to pass the final exam.

General information about the courses:

Duration:

- > 5 days of live-online (virtual classroom), 4 hours/day or 3 days for face-to-face (8hours/day)

Learning method:

- > interactive, 70% focused on discussions and group exercises

Structure:

- > Pre-course, core-course, after-course assignments

Evaluation:

- > Online certification exam (multiple choice test, 75 questions)

Recognition:

- > 3 diplomas are received: Certificate of Completion, Certificate of Attendance, Certified...Professional Diploma

01

Pre-course activities:

1. Needs assessment
2. Pre-course evaluation quiz
3. Guidance and schedule
4. Forum introduction
5. Expectations
6. Pre-requisite reading

02

Core-course activities

7. Live-online or face-to-face course
8. Individual learning map and Certification Exam preparation
9. Certification Exam

03

After-course activities:

10. Forum discussions
11. Action plan
12. Webinar
13. PowerPoint presentation
14. Additional reading
15. Learning journal



"It was one of the best learning experiences I ever had. The training is completely based on case studies, best practices and practical ways to strategic planning. The online classes are very interactive and it is a friendly learning environment."

- Nizar Al-Tarawneh, HR Director
Al-Nabil Company for Foods Production



"Good lecture sequence, greatly facilitated! In-depth knowledge on the basic foundation of strategic thinking. I have been to similar courses, but cannot beat the value added just by spending half day in this course!"

- Norhishammuddin Annuar, Manager Honda
Malaysia Sdn. Bhd



"The course content is rich and varied. The level and nature of participation was simply excellent, concrete exercise, concrete examples, excellent analysis and feedback. The time flew by, truly recommend the training!"

- Loughraieb Amel, Executive Assistant Sonatrach

Certified Strategy and Business Planning Professional (C-SBP)

This course is focused on developing the right skills for business leaders to formulate the organizational strategy, starting from the fundamental pillars of mission, vision, and corporate values, and ending with transferring that knowledge to the operational levels.

Main topics:

- › Corporate identity
- › Strategic scanning of internal and external environments
- › Choice of competitive strategy
- › Vision and choice of growth strategy
- › Strategic objectives and projects at the corporate level
- › Business as usual and projects at the departmental level

Certified KPI Professional (C-KPI)

During this course, participants learn how to develop a rigorous Key Performance Indicators Measurement Framework. It presents best practices for identifying the most relevant KPIs, standardizing the measurement process and data collection, as well as to setting the right target level.

Main topics:

- › KPI selection
- › KPIs in context
- › KPI documentation
- › Working with targets
- › Data gathering
- › Data visualization

Certified Performance Management Professional (C-PM)

The course provides a strong foundation towards managing performance in different scenarios, by presenting relevant tools, processes and techniques related to reporting and improving performance.

Main topics:

- › Performance management scenarios
- › Data analysis
- › Data reporting
- › Decision-making
- › Initiative management

Certified Employee Performance Management Professional (C-EPM)

This course presents the best practices in the field of employee performance management, focusing on setting performance criteria and measuring individual results.

Main topics:

- › Employee Performance Management Architecture
- › Establish performance criteria
- › Evaluate employee performance
- › Employee Performance Management Cycle
- › Employee performance appraisal meeting
- › Talent management

Certified Agile Strategy Execution Professional (C-ASE)

A significant percentage of strategies fail in the execution phase and this is no novelty for most Executives. This course aims to equip the participants with the right tools to design a proper framework to implement strategic decisions.

Main topics:

- › Strategy integration with all organizational systems
- › Strategy alignment
- › Strategy implementation
- › Monitoring strategic initiatives and results
- › Adjusting strategy to changes
- › Organizational culture and change management

Certified Performance Management System Audit Professional (C-PA)

This course presents a rigorous approach to diagnosing and auditing the maturity of performance architectures across 5 capabilities: strategic planning, performance measurement, performance management, performance culture, and employee performance management.

Main topics:

- › The Integrated Performance Maturity Model Framework
- › Performance Management Maturity Assessment Methodology
- › Evidence-based assessment
- › Perception-based assessment
- › Interviews
- › Audit report consolidation



"The training was very energizing, bringing lots of ideas, with substantial knowledge, case studies, learning from experience and being fully practice-oriented. Well-balanced composition of participants, which contributed to interesting discussions."
- Tong Wei Liang, Senior Business Performance Management Analyst, Asiaflex Products Sdn. Bhd



"I would recommend the course which has fully met our organizational needs, even though we are already practicing Employee Performance Management for several years now."
- San San Myint, HR Manager, Myanmar Brewery Limited



"Assessing our performance management capability by using the maturity model provided by The KPI Institute has helped our organization to understand its gaps and build a successful roadmap for continuous improvement."
- Uday Chatterjee, COO, MEFIC

Certified Objectives and Key Results Professional (C-OKRs)

This learning experience is centered on setting and working with objectives and key results as this framework, widely known as OKRs, has become extremely popular in organizations across all types of industries. The course covers the development of a performance management system based on OKRs that supports the translation of corporate strategy at the operational and individual level.

Main topics:

- > Performance Management System based on Objectives and Key Results
- > Setting OKRs
- > Aligning OKRs
- > Reviewing OKRs
- > Learning from OKRs
- > Change management culture

Certified Balanced Scorecard Professional (C-BSC)

The training course provides relevant knowledge and skills on the development and implementation of a Balanced Scorecard System. It enables participants to grasp the functionality of the Balanced Scorecard and leverage on its benefits to facilitate strategy execution.

Main topics:

- > Strategy formulation and integration
- > Setting organizational objectives
- > KPI selection
- > Initiative management
- > Alignment and cascading
- > Management and recalibration

Certified Data Analysis Professional (C-DA)

This course develops skills for basic statistical and analytical reporting activities, in order to generate value from the existing data. You will learn to spot correlations and relationships between variables, to do hypothesis testing and statistical modeling, using Microsoft Excel.

Main topics:

- > Data preparation
- > Data exploration
- > Descriptive statistics
- > Analysis of variance
- > Multiple regression analysis
- > Time series



"100% practical course, with a large number of exercises that allow you to adequately understand the concepts. Highly recommended."

- Carlos Acuña Valencia, CEO,
PM Certifica



"The training, honestly, has been very beneficial for our company. It has been very well prepared and delivered. I strongly recommend it to those interested in implementing Balanced Scorecards."

- Jaume Alonso, Operations Manager,
GAM Rentals



"The course equips you with useful tools applicable in daily data analysis activities.

Practicing during the session on real life examples was the most useful part for me."

- Majid Khalifa Alayali, Senior Controller Financial
Authority Dubai



"The course was so powerful! I learned a lot in a short time. I enjoyed the discussions during the class and I ended up with so many ideas to implement when I go back to work."

- Ali Al-Abandi, Staff Analyst
Johns Hopkins Aramco Healthcare

Certified Data Visualization Professional (C-DV)

The course provides insights on the importance of data visualization and its fundamental principles, as well as the means to increase non-verbal communication skills through effective visualizations. This course will improve communication and reporting in your organization by teaching you how to create and maximize the use of smart visual displays.

Main topics:

- > Data visualization: Channel selection
- > Data visualization: Structure
- > The SFERA model
- > Reporting principles
- > Taxonomy of reports
- > Breaking down visualization

Certified Benchmarking Professional (C-B)

As successful businesses constantly focus on improving the quality of their processes, products, and services, benchmarking becomes one of the best approaches to remain competitive and continuously innovate both products or services and internal processes. This course teaches you the fundamental best practices you must know when working on a benchmarking project.

Main topics:

- > Benchmarking methodologies
- > Benchmarking project planning
- > Data analysis
- > Insight generation
- > Improvement process
- > Ethics

Certified Innovation Professional (C-I)

This course presents an innovation management framework that supports organizations capturing, analyzing, implementing, and evaluating innovative ideas. Moreover, it presents different innovation types and scenarios for handling innovation successfully.

Main topics:

- > Innovation strategy
- > Innovation typology
- > Innovation management framework
- > Idea generation
- > Transforming ideas into products/services
- > Innovation culture development



"A valuable learning experience, it challenged my thinking. The course explored many aspects of this practice starting from the basics of this field."

- Abdulrahman Almousa, Acting Technical Team Leader, Saudi Industrial Development Fund



"I was particularly impressed by the diversity of scenarios in which innovation is discussed, from entrepreneurs to large corporations operating R&D departments. The different case studies and tools, processes presented were great!"

-Mihail Cazacu, Director,
Worldskills Romania

Final portfolio

The final portfolio is an individual task that consists of 5 assignments for each of the 8 courses, with one exception: The Certified Performance Management Systems Audit Professional. This course has just one assignment, as it is more complex. The assignments require the development of different management tools, processes, and project plans. Moreover, they should be developed on a real-case organization, so that their relevance and added value can be discussed within a practical business context, not just from a theoretical point of view.

In the evaluation phase, each assignment can register maximum 10 points, which means that the entire portfolio can score up to 360 points. In order to pass the evaluation, the candidate must register at least 270 points.

During the portfolio interview, the candidate will meet one of our faculty members and will go over the portfolio, with the purpose of better understanding the organizational context for the tools developed, as well as the candidate's practitioner approach to strategy and performance management.

Investment

SCHOLARSHIP INVESTMENT

\$10.000 USD

The fee is available only to professionals who benefit from a scholarship* offered by The KPI Institute's Research Division.

PAYMENT

In full or installments

STANDARD INVESTMENT

\$15.000 USD

The instalment plan is discussed upon enrollment.

PAYMENT

In full or installments

* Ask the Program Advisor to provide details about how to apply for the scholarship offered by The KPI Institute's Research Division.

** Installments plan and available discounts for both investment options will be presented during the enrollment discussions with the Program Advisor

Inclusions:

1 Postgraduate Diploma in Strategy and Performance

8 Certification Diplomas – one for each course

Access to all courses' materials in your online account:

- › Course slides
- › Course notes and solutions to exercises
- › Course quizzes
- › Course assignments

Additional educational materials:

- › All webinars produced by The KPI Institute from 2016 to date
- › Performance Management Toolkit
- › Employee Performance Management Toolkit
- › +10 catalogues of examples of strategy and performance management tools
- › +10 video doodles
- › +20 factsheets
- › Premium subscription on smartKPIs.com for 18 months

One time access to the full Performance Management System Audit Methodology



What's next?

Schedule your initial discussion with our Program Advisors in order to explore this program in greater detail!

Contact details:

Middle-East Advisor

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